

Pre Bid meeting was held on 14.10.2022 at 11:30 AM. Following bidders have participated:

1. M/s Godrej Security Systems.

Corrigendum No.02

Modifications/Additions/Deletion to the RFP REF NO: COGUW/TRTL/2022 DT: 19/09/2022 for Supply of TRTL Class "BB" Jewel Safes to various Branches under CO:Guwahati

SI No	Clause	Page No	Existing Tender Clause	Points/Queries raised by prospective bidders	Modified Clause
1	Eligibility Criteria S.No.3	4	The Bidder must have a minimum Annual Turnover of Rs. 10 Crores each year from sales of safes, security equipments during last three financial years i.e. 2018-2019, 2019-2020, and 2020-2021.	Since this is a high value tender and high nit requirement (46 Nos) it will be desirable to consider vendors with high turnover and installation base.	Tender Clause Holds Good
2	Eligibility Criteria S.No.5	5	The Bidder should have supplied and installed the minimum quantity of 30 Nos of Class BB TRTL safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2021 in a single year.	Satisfactory delivery certificate from the respective offices indicating the dates and quantities supplied in respect of the above mentioned purchase order. - So we need to submit data for any one year only? Kindly allow date up to 31.08.2022 as arranging recent documents is easy.	Tender Clause Holds Good
3	Eligibility Criteria S.No.7	5	The bidder should not be a blacklisted/debarred company as on the date of submission of RFP by any Government Department /Financial Institution/ Public Sector Units/Scheduled Commercial bank in India.	The bidder should not be a blacklisted/debarred company since last 05 yrs from the date of submission of RFP by any Government Department /Financial Institution/ Public Sector Units/Scheduled Commercial bank in India.	Tender Clause Holds Good
4	Annexure D	34	Indicative Price bid & Bill of Material	Only qualified bidder should submit financial bid after successful qualification in the Technical Bid	Tender Clause Holds Good. Please refer Page No 10
5	1.2	55	MSEs participating in tenders, quoting price within price band of L1+15% shall also be allowed to supply a portion of requirement by bringing down their price to L1 in a situation where L1 price is from someone other than MSE & such MSE shall be allowed to supply at least 20% of total tendered value. In case there are more than one MSEs within such price band and agree to bring down their price to L1, the 20% quantity is to be distributed proportionately among these Bidders.	Since these are high security items to be procured by the Bank, we request to kindly reconsider the 20% supply criterion to MSEs. Also request to check all the other eligibility criterion like turnover, local dealer/Office, Total installation base, EMD/BG by MSEs.	Tender Clause Holds Good
6	1.3	55	MSEs are exempted from paying Application fee/cost & EMD, subject to furnishing of Valid certificate for claiming Exemption.	Need to check EMD/BG criterion is fulfilled by the MSEs as well.	Tender Clause Holds Good
7	Annexure - R Clause 1	72	The Bidder must have a minimum Annual Turnover of Rs. 10 Crores each year from sales of safes, security equipments during last three financial years i.e. 2018-2019, 2019-2020, and 2020-2021.	Request to mention that the Annual Turnover of 10,00 Cr each year from sale of safes during the last three financial year must only be for the items called for in the RFP i.e. Class A TRTL Safes. And rather not the Annual Turnover of an organization be considered as it doesnot specify for true representation of the capability of a supplier in executing the items asked in the RFP.	Tender Clause Holds Good
8	Eligibility Criteria S.No.5	5	Earnest Money Deposit of Rs.4,60,000/- (Rupees Four lakhs Sixty Thousand Only) by way of Demand Drafts of a Scheduled commercial Bank issued in favour of Canara Bank, Head Office/ BG issued by a Nationalised Bank other than Canara Bank payable at Bengaluru.	Kindly allow to any Scheduled/Commercial Bank apart from Nationalised Bank to issue BG for EMD.	Earnest Money Deposit of Rs.4,60,000/- (Rupees Four Lakhs Sixty Thousand only) by way of Demand Drafts of a Scheduled commercial Bank issued in favour of Canara Bank, Circle Office, Guwahati payable at Guwahati /BG issued by a Scheduled commercial Bank other than Canara Bank to be eligible for submitting the Bid.
9	3.1	15	The supply and delivery of the safes has to be completed within a period of 30 days from the date of receipt of the Purchase order by the bidder. The safes should be made operational within 45 days from the date of receipt of the Purchase order by the bidder	Due to difficult terrain and remoteness of some Branches requested to extend the delivery period of 8-12 weeks. LD clause should be relaxed for the above mentioned period.	The supply and delivery of the safes has to be completed within a period of 60 days from the date of receipt of the Purchase order by the bidder. The safes should be made operational within 75 days from the date of receipt of the Purchase order by the bidder.





10	NA	NA	General	Kindly check all eligible vendors should have local presence in North East India with own/Authorised dealer Office with Technician details to offer service at any Branch wherein delivery will be made.	Please refer Page No.7, Point a: The Bidders to furnish their existing service centre infrastructure details like contact details with postal address, as per Annexure A2. Page No.21, Clause 12.9: Bank reserve rights to forfeit the Security Deposit deposited by the vendor in case of any breach / deviations on part of vendor on any service related issues or warranty issues or any breach in the contract during warranty period.
11	4	11	SPLIT CLAUSE: The L1, L2 & L3 will be determined on the basis of the lowest price (Cost of safes) in the Reverse Auction. L2 & L3 bidders will have to match L1 price. The orders may be split between L1, L2 & L3 in the ratio of 40%, 30% & 30% respectively. In case the L2, L3 bidders does not / cannot match the prices with the L1 bidder, under the RFP there shall be an option to make an offer and negotiate with the L4 bidder and so on and so forth.		The Clause stands deleted.
12	Clause No 9.1	19	The successful bidder should submit a Security Deposit for 10% value of the contract within fourteen days from the date of receipt of the Banks' purchase order. If the Security Deposit is not submitted within the stipulated time, Bank reserves rights to cancel the order and forfeit the EMD.		The successful bidder should submit a Security Deposit for 3% value of the contract within fourteen days from the date of receipt of the Banks' purchase order. If the Security Deposit is not submitted within the stipulated time, Bank reserves rights to cancel the order and forfeit the EMD.
13	Clause No 6.7	17	Post Delivery Test: The Bank reserves the rights to test the TRTL safes as per IS 550:2014 (Part2) and IS 550:2014 (Part 3). The sampling frequency will be 1 for every 100 safes delivered at site. The selection of the TRTL safes for testing shall be random selection at Banks discretion after recording the identification of the equipment. Random sample for testing will be picked only after supply of entire lot and will be sent for testing within 10 days of delivery of the last safe.		Post Delivery Test: The Bank reserves the rights to test the TRTL safes as per IS 550:2014. The random selection and the sampling frequency of the TRTL safes for testing shall be at Banks discretion. Random sample for testing shall be picked only after supply of entire lot and shall be sent for testing within 10 days of delivery of the last safe
14		1	Last date of submission of RFP		07.11.2022 at 3.00 PM

REVISED PRE QUALIFICATION CRITERIA

with respect to the RFP REF NO: COGUW/TRTL/2022 DT: 19/09/2022
for Supply of TRTL Class "BB" Jewel Safes to various Branches under CO:Guwahati

S No	Criteria	Documents Required
1	The Bidder should have minimum experience of 5 years as on 31.03.2022 in the activity of supply of TRTL safes	1. Original Manufacturer / Authorized Dealer Certificate. 2. Order copies older than 5 years from 31.03.2022.
2	Bidder shall have valid BIS license for all the Physical security equipment mentioned in the tender. If the BIS License of the bidder for an applied category product expires before completion of the process, a renewed license will have to be submitted to the bank failing which the bidder will be declared ineligible.	Copy of the valid BIS licenses as on date
3	The Bidder must have a minimum Annual Turnover of Rs. 1.85 Crores each year from sales of safes, security equipment's during last three financial years i.e. 2019-2020, 2020-21, and 2021-2022.	1. Audited Balance Sheet and P & L Account for the three years mentioned. 2. Certificate from Chartered Accountant for sales turnover in each of the last three financial years i.e. 2019-2020, 2020-2021, 2021-2022 from safes and security equipment's.
4	a) The bidder should have positive Net worth atleast for any two years during last three financial years i.e. 2019-2020, 2020-2021, 2021-2022. b) The Net worth of the bidder should not have eroded more than 30% in the last three years ending 31.03.2022.	1. The bidder must produce a certificate from the company's CA to this effect. 2. The documents certified by CA should mandatorily contain Unique Document Identification Number.
5	The Bidder should have supplied and installed the minimum quantity of 37 Nos of Class BB safes to any Public Sector Banks/ Scheduled Commercial Bank/ Financial Institutions in India in the last three years as on 31.03.2022 in a single year.	1. Purchase order copies issued by the Bank/ Banks, Financial Institutions, Government organizations. 2. Satisfactory delivery certificate from the respective offices indicating the dates and quantities supplied in respect of the above mentioned purchase order.
6	The Bidders desirous of quoting should have their own manufactured brand and plant in any part of India for the security equipment's and should have a permanent office in Guwahati Region. OR Original Equipment Manufacturer (OEM) can also apply through one of their authorized dealer	1. Declaration from the manufacturing company signed by the Competent Authority with details of address of manufacturing plant and address of Office in India. 2. Authorization letter from OEM as per Annexure C to deal/market & services their product in the jurisdiction in case of authorized dealer.
7	The bidder should not be a blacklisted/debarred company as on the date of submission of RFP by any Government Department /Financial Institution/ Public sector Units/Scheduled Commercial bank in India.	In this respect, the Bidders shall submit declaration as outlined in Appendix -L on their Company Letter head duly sealed & signed.

